



# It's Your Business

Serving the Greater Maple Valley – Black Diamond Business Community  
April 2010

## Board of Directors

**President: Kevin Kalberg**

*Claffey's Painting  
Mold Solutions NW  
425.888.3634  
Kevin@claffeys.com*

**Vice President: Sandi Sutton**

**Interim Treasurer**  
*All Service Plumbing &  
Contracting, Inc.  
425.432.5334  
sandi@allserviceplumbing.com*

**Director: Shane Davies**

*Windermere Real Estate  
Maple Valley, Inc  
425.569.6900  
myagent@windermere.com*

**Director: Jim Flynn**

*Flynn Development  
206.948.0168  
flynn@vircom.net*

**Director: Jack Emmons**

*John L. Scott, Maple Valley  
425.432.7007  
jackemmons@johnscott.com*

**Director: Doug Corbin**

*Puget Sound Energy  
253-395-6867  
douglas.corbin@pse.com*

**Director: Karen Crowe**

*EnviroSpect NW  
425.749.0491  
kcrowe@envirospectnw.com*

**Director: Kevin Patterson**

*Tahoma School District  
425.413.3409  
kpatters@tahoma.wednet.edu*

**Past President: Bill Woodcock**

*W Real Estate Services  
425.652.2170  
william@wreservices.com*

**Executive Director**

**Sue VanRuff**  
425.432.0222  
suevanruff@maplevalleychamber.org

**Office Manager**

**Susie Davies**  
425.432.0222  
susie@maplevalleychamber.org

**General Membership Luncheon  
Wednesday, April 21, 11:30 AM-1:00 PM**

**◆◆Lake Wilderness Lodge◆◆**

22500 SE 248th Street  
RSVP by 10 am on Monday, April 19, 2010

## LEGISLATIVE ROUND TABLES HOSTED BY:



**Senator Claudia Kauffman**  
**47th District (D) Majority Assistant Whip**

**Committees:**

Early Education (Vice Chair) & K-12,  
Human Services & Corrections, Rules, Transportation



**State Representative Glenn Anderson**  
**5th District (R)**

**Committees:**

Higher Education (Ranking Minority Member)  
Capital Budget, Education, Appropriations



**State Representative Jay Rodne**  
**5th District (R)**

**Committees:**

Judiciary (Ranking Minority Member), Transportation (Assistant  
Ranking Minority Member), Financial Institutions & Insurance



**Renee Sinclair, IOM U.S. Chamber of Commerce**

Prior to joining the U.S. Chamber, Renee spent 14 years as a journalist, followed by four successful elections to the Washington State House of Representatives. While serving in the state legislature, Renee was president and CEO of the Everett Area Chamber of Commerce.

## Info-mercial: Cliff Norton, Ravensdale Bible Church

### 2009-10 Luncheon Costs

**Chamber Members at the door \$18**  
**Non Members and Invited Guests \$25**

**RSVP Luncheon Reservations**

by 10 AM on Monday, April 19, 2010

425.432.0222 or

[info@maplevalleychamber.org](mailto:info@maplevalleychamber.org)

### Catering by Gloria's

*Chicken Cordon Blue  
Vegetables  
Rice Pilaf  
Salads  
Dessert*



**Kevin Kalberg**  
GM, Claffey's Painting  
& Mold Solutions NW

## A MESSAGE FROM KEVIN KALBERG, BOARD PRESIDENT THE LAND OF OPPORTUNITIES

Well, we are three and a half months into 2010 and the Dow just hit 11,000, evidence of those green shoots we talked about a few months ago are still alive. I am on an airplane back from a trip to Las Vegas where we watched my daughter and her cheer squad perform at nationals. From everything I saw in Vegas, money still seems to be moving through the economy and people still have money to gamble, shop and eat very expensive food. From my vantage point, we have much to be optimistic about. I talked to people from all over the country and around the world and they had one thing in common - their outlook seems to be improving and many are pulling their heads out from the sand to look around for the first time in a year! I am not suggesting taking your eyes off the road or the hands off the wheel, but it feels like the car is headed toward terra firma.

On April 14<sup>th</sup> the Greater Maple Valley-Black Diamond Chamber of Commerce will celebrate its 45<sup>th</sup> birthday as the incorporation papers were ratified by the State in 1965. It is a year of milestones with the chamber as it embarks on new opportunities with our office and the small business development center. We are just a week away from the fishing derby which allows us to bring our entire community together for another memory-making family event. Our chamber continues to advocate for business with our relationships with the cities, county and state governments as well as our membership with the East King County Chambers of Commerce Legislative Coalition.

We have an opportunity for leadership development, networking, and community service coming up through open positions on our board of directors. I have

always said any opportunity is what you make of it and membership in the chamber is the same. Those who seize the opportunity and get involved typically find more value in almost anything they do. Life, as in business, is not a spectator sport especially in these challenging times. We need all cylinders firing, we need to keep our eye on the ball and we need to stay focused on the goal of the success of our business. Many will look back at these times and realize that they squandered a chance to do things better or to do things more efficiently. There are those that said everything is up for discussion, everything is on the table. What if we had more time to spend analyzing what we do and how we do it? That time is now.

Our economy will bounce back, business will pull America out of this challenge, and ingenuity, resilience, and hard work will get us back on track. One night I stood at the fountains at the Bellagio with my family and watched an amazing water show with Lee Greenwood's "God bless the USA" playing in the background. As I fought back that lump in my throat I couldn't help but think of the blessings, the hope, the freedom and the opportunity we have here that doesn't exist anywhere else in the world. I thought of those who have perished on land and sea seeking the very thing we often take for granted. I thought of my great grandparents, who with their life savings risked everything for a better life for their families in America. I thought of putting my trials and tribulations into perspective. I thought how much better off most people would be if they realized that the greatest opportunity one has is right in front of them and that coupled with action, will result in success!

### KEVIN'S BOOK PICKS

April—'QBQ Question behind the question' by John Miller

May—'The Travelers Gift' by Andy Andrews

June—'Tribes' by Seth Godin

### CHAMBER LEADERSHIP

In early May, the nominating committee will be accepting names for consideration to serve on the Chamber's board of directors. If you are interested in stepping up to leadership in the business community, please talk to any one of the board members or call Sue for more information. 432.0222.

### BUSINESS OF THE YEAR

Nominations for the *Business of the Year* are now being accepted. Have you had a remarkable year, received awards or recognition for service and excellence, reached a major milestone or expanded your business? These are just some of the factors used in choosing our annual Business of the Year. Go to our website at [www.maplevalleychamber.org](http://www.maplevalleychamber.org) or [www.blackdiamondchamber.org](http://www.blackdiamondchamber.org) and click on 'Business of the Year' for the nomination form.



THANK YOU TO OUR RETURNING BIG FISH SPONSORS  
**CLAFFEY'S PAINTING & MOLD SOLUTIONS NW**  
**JOHNSONS HOME & GARDEN**  
**JOHN L. SCOTT & MORTGAGE MASTERS, MAPLE VALLEY**  
**VALLEY MEDICAL CENTER**

and our specialty sponsors

Allstate, The Jenson Agency @ Four Corners Fins & Grins! ♦ BECU, Camping in the Park  
Dr. Scott Bennion, Maple Valley Vision Clinic, Fish School ♦ Malone's Landscape I Build, The Fish Pen,  
All Service Plumbing, Mr. Wigglesworth ♦ Valley Automotive, The Bait Station  
Maple Valley Market, Premier Campsite

## NEW MEMBER WELCOME & BUSINESS AFTER HOURS

**Dynamic Performance Chiropractic**  
**Dr. Tony Giralmo**  
Diamond Square  
30741 3rd Ave, Black Diamond

**CMIT Solutions, Your Technology Team**  
**Michael and Cindy Broom**  
425.738.0600  
[www.cmitsolutions.com/sekingcounty](http://www.cmitsolutions.com/sekingcounty)

GO TO THE WEBSITE FOR A COMPLETE PHOTO GALLERY!! *Photos by Sue VanRuff*



## WELCOME NEW MEMBERS!

**Comcast Business Services**  
**Chris Samms**  
14870 NE 95th ST, Redmond, WA 98052  
206.330.3686 [www.comcast.com](http://www.comcast.com)  
*Business Phone, Broadband Internet, TV, and Ethernet Data Service from Comcast.*

**Fortress Financial Solutions**  
**Michael Fleiss**  
Maple Valley, WA 98038  
206.778.2607 [www.fortressfinancialsolutions.com](http://www.fortressfinancialsolutions.com)  
*Fortifying Your Family's Financial Future*

**Maple Valley Crossfit**  
**Kari & Eric Gordon**  
23130 224 PI SE Suite 103, Maple Valley, WA 98038  
206.769.3179 [www.maplevalleycrossfit.com](http://www.maplevalleycrossfit.com)  
*Having a strong mind and body are vital to achieving all personal and professional goals*

**Nature's Secrets Unleashed**  
**Joe and Barbara Lewis**  
Maple Valley, WA 98038  
425.413.5354 [www.joeandbarb.myshaklee.com](http://www.joeandbarb.myshaklee.com)  
*A Healthier Life for Everyone and a Better Life for Anyone*

**The Swinging Arm,**  
**Craig Phalen**  
30741 3 Ave Suite 105, Black Diamond, WA 98010  
360.886.5074 [www.theswingingarm.com](http://www.theswingingarm.com)  
*Black Diamond's premier local dining and bar experience*

**Village Coffee**  
**Trisha Merlini and Abel Pulver**  
23630 Witte Road SE, Maple Valley WA 98038  
425.432.4675  
*Join Village Coffee's Fan Page on Facebook!*



The Greater Maple Valley- Black Diamond  
 Chamber of Commerce  
 23745 225 Way SE, Suite 205  
 Maple Valley, WA 98038

**PRST STD**  
**U.S. Postage Paid**  
**Maple Valley, WA**  
**Permit No. 204**

ADDRESS SERVICE REQUESTED



*Dr. Cynthia Cote wins the bid for Ruby and makes a generous donation for prizes!*

## Mark Your Calendars!

- |              |              |   |
|--------------|--------------|---|
| <b>April</b> | <b>17</b>    | <b>Spring Clean Up!</b>                 |
|              | <b>21</b>    | <b>Membership Luncheon</b>              |
|              | <b>23-24</b> | <b>Hooked On Fishing 2010</b>           |
|              | <b>27</b>    | <b>Membership Services Committee</b>    |
| <b>May</b>   | <b>19</b>    | <b>Membership Luncheon</b>              |
| <b>June</b>  | <b>16</b>    | <b>Membership Luncheon</b>              |
| <b>July</b>  | <b>23</b>    | <b>Whacky &amp; Wild Golf Challenge</b> |
| <b>Aug</b>   | <b>18</b>    | <b>Membership Luncheon</b>              |
| <b>Sept</b>  | <b>15</b>    | <b>Membership Luncheon</b>              |
|              | <b>18</b>    | <b>Prime Time Business Expo</b>         |
| <b>Oct</b>   | <b>1</b>     | <b>President's Dinner &amp; Auction</b> |

For more information on these and other community events visit our website and click on the Calendar tab.

To request an event to be posted on the website, simply click on **Submit New Event**, complete the information form and click on the "Submit for approval" button. It is that easy!

To host a **Business After Hours** or special event celebration or to submit an article for the newsletter, call the Chamber office today!

***We are driving business home to***  
[www.maplevalleychamber.org](http://www.maplevalleychamber.org) &  
[www.blackdiamondchamber.org](http://www.blackdiamondchamber.org)

### City Council Meetings

**City of Black Diamond**  
 First and Third Thursdays of every month,  
 Public Comment  
 7:00 pm, Black Diamond Council Chambers City Hall  
[www.ci.blackdiamond.wa.us](http://www.ci.blackdiamond.wa.us)

**City of Maple Valley**  
 First and Third Mondays—study sessions, Public Comment  
 Second and Fourth Mondays—regular sessions, Public Comment  
 7:00 pm, Tahoma School District Board Room  
[www.maplevalleywa.gov](http://www.maplevalleywa.gov)

**Advertise in the Chamber Gazette Newsletter** and reach 250 Chamber Members!  
**Flyer Insert** Advertisers must supply 275 copies for insertion by the 1st Friday of the month.  
 Size of insert 8.5x11 can be double sided, light weight paper.  
**Cost for Chamber Members** \$50; **Non-Members** \$100; **Non-Profit Groups** \$25